

Vocational Education & Training (VET)

RTO 90171

BSB30220 Certificate III in Entrepreneurship and New Business



Is this course for me?

Undertaking the Certificate III in Entrepreneurship and New Business course will teach you the essentials to get your small business up and running. As an aspiring entrepreneur, you will investigate business opportunities, develop and present a business plan and learn how to organise the finances for your new business venture. You will also develop skills essential to running a small business, such as customer service, finance and marketing.

This course is available to participants under the Self-Employment Assistance program and the Smart and Skilled initiative of Training Services NSW.

Eligibility

To be eligible for the Self-Employment Assistance program, you must:

- ✓ be at least 15 years of age;
- ✓ not be prohibited by law from working in Australia;
- ✓ not be an overseas visitor on a working holiday visa or an overseas student studying in Australia
- ✓ not be an undischarged bankrupt; and
- ✓ not be enrolled in full-time secondary education

To check your eligibility for Smart and Skilled funding visit www.smartandskilled.nsw.gov.au

You will require the Language Literacy, Numeracy and Digital skills to:

- ✓ Read and comprehend the course content including simple written documents and numerical texts.
- ✓ Conduct basic internet research.
- ✓ Engage in online learning, including video conferencing sessions.
- ✓ Use a range of software to communicate electronically and create simple documents

You must have access to:

- ✓ A computer or laptop
- ✓ The internet
- ✓ Word-processing, presentation, email and spreadsheet software.

This training is subsidised by the NSW Government.



mtc 
FutureReady

Course structure

This course is delivered online through Microsoft Teams and is scheduled for two (2) days a week for a total of 17 weeks of structured training. Participants are able to undertake self-paced learning to complete their qualifications within 12 months.

It will include:

- ✓ facilitated virtual learning;
- ✓ self-paced learning through our online learning platform; and
- ✓ virtual coaching sessions

Core units

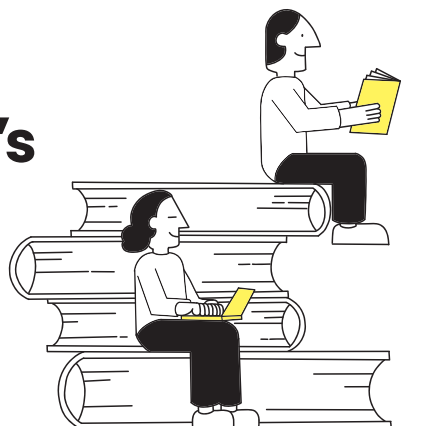
Unit Code	Unit Name
BSBESB301	Investigate business opportunities
BSBESB302	Develop and present business proposals
BSBESB303	Organise finances for new business ventures
BSBESB305	Address compliance requirements for new business ventures

Elective units

Elective selection may vary according to student requirements.

Unit Code	Unit Name
BSBESB304	Determine resource requirements for new business ventures
BSBESB401	Research and develop business plans
BSBESB404	Market new business ventures
BSBOPS304	Deliver and monitor a service to customers
BSBPEF301	Organise personal work priorities
BSBTEC405	Review and maintain organisation's digital presence

**Upskill with
MTC FutureReady's
VET courses**



Why this course?

MTC FutureReady's trainers are both experienced and approachable and will work closely with you to help you achieve your goals. Gain confidence with new skills, a certification, and a clearer career path for your future. Our flexible, blended delivery model allows students to fit their study in around other commitments.



Certification

Successful completion of this course will lead to a nationally recognised qualification in Australia, awarded by MTC FutureReady. Should a student not complete the full qualification, a Statement of Attainment will be issued for the units in which the student is deemed Competent.



Practical Skills

The course has a strong focus on the skills needed to establish or carry on business as a sole trader or contractor, including business planning, organising finances, identifying business risk.



Recognition of Prior Learning (RPL)

We recognise the prior knowledge and skills students may have gained through previous training, education or work, including formal and informal learning. Recognition of Prior Learning (RPL) is a process that assesses your competency, acquired through formal and informal learning, to determine if you meet the requirements for a unit of study.



Respect

MTC FutureReady celebrates the things that make us all unique and aims to make clients feel welcome, safe and supported.



Proven Results

Since 2001 we have delivered training to **more than 20,000 people**, empowering them to unlock their potential and create new career and life opportunities.

How to Enrol

To apply or find out more call **1300 232 663**
or visit **mtcfutureready.org.au**



At MTC FutureReady, our purpose is helping you find yours.

Our innovative employment, training and mentoring programs give you the support, confidence and tools you need to break down barriers and find your vocation.

We're with you all the way.

